



europlusdirect

Worldwide IBM Support

... IBM Services Worldwide



... **Are you shipping IBM hardware to another country?**

If you are a distributor, business partner or end-user needing to purchase IBM services in one or more locations abroad, then we at Europlus Direct (EPD) can help.

EPD can supply IBM Services worldwide wherever your business is located and we are an approved worldwide Channel Partner for IBM Global Services.

... IBM Services Worldwide



... IBM legislation states:

IBM ServicePac **must** be purchased in the country where the hardware is located. If IBM ServicePac is purchased outside of the country then service will **not** be redeemable should you experience hardware failure.

EPD can source IBM services in the majority of countries worldwide where IBM operates.

... IBM Services Worldwide



... **EPD are able to source IBM services in the following countries**

Argentina	Finland	Japan	Slovenia
Australia	France	Netherlands	South Africa
Austria	Germany	New Zealand	Spain
Belgium	Greece	Norway	Sweden
Brazil	Hong Kong	Pakistan	Switzerland
Bulgaria	Hungary	Peru	Taiwan
Canada	India	Philippines	Thailand
Chile	Indonesia	Poland	Turkey
China	Ireland	Portugal	U.K.
Colombia	Israel	Romania	U.S.A.
Croatia	Italy	Russia	Venezuela
Czech Republic	Korea	Serbia	Vietnam
Denmark	Luxembourg	Singapore	
Egypt	Malaysia	Slovakia	

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... What are the benefits of using EPD?

- One IBM Worldwide Account Manager
- One invoice for multiple countries in the currency that you require
- Free registration of your IBM ServicePacs
- Reminder of expiring support, 30 days prior to the expiry date
- A channel that is 100% focused on IBM services
(We do not sell hardware!!)
- For Distributors and business partners EPD ensure data confidentiality, we deal direct with you and NOT your end users
- Seamless order fulfillment

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... Company Profile

We at Europlus Direct have been serving both domestic and international clients since 2004 and in that time have built strong relationships with over 230 distributors and 145 business partners. This number continues to grow as our company expands to cover even more countries.

As sole providers of IBM services we have won multiple trade awards.

We pride ourselves on our innovative, fresh approach to selling IBM services worldwide, employing more than 35 multilingual staff from 11 different countries.

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... Global office locations:

Besides our head office in the UK, we have offices in Australia, Spain, South Africa and Mauritius.



UK
Spain

South Africa
Australia





IBM Services Worldwide



Testimonials

"M86 Security (formally Finjan Software) has a verity of customers all around Europe with special warranty demands and questions. In the period of time I have worked with Europlus Direct (since March 2008) I have received high level of service and professional assistance on IBM warranty requirements.

Prompt response to all our questions and issues, assistance in understanding IBM's warranty terminology and rolls, including assisting us to build an inter-company process to assure our customers and sales manager have full visibility on IBM's warranty options.

M86 Security is relying on Europlus Direct's account manager professionally when facing any conflicts with IBM warranty for our hardware"

Galit Dasa, M86 Security



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Contact

For pricing and delivery times please contact
the worldwide sales team today by phone or via email:

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Email: worldwidesales@euoplusdirect.com